



# Open-end and close-end investment funds management company KB Publikum invest AD Skopje

Open-end investment fund  
KB Publikum – MBI 10

Date  
31.3.2023

## Key Information for Investors

This document contains key information for the investors in this fund. This does not represent promotional material. The information contained in this document are prescribed by law and bylaws in order to assist the investors in understanding the nature of this fund and the risks associated with investing in it. Our advice is to read this document carefully in order to be able to make an informed decision about the potential investment.

## Title and Seat of the Investment Fund and the Fund Management Company

Open-end investment fund KB Publikum – MBI 10  
Fund ID:  
9120000000181

Open-end and close-end investment funds management  
company KB Publikum invest AD Skopje  
Kiril i Metodij 50, Skopje, Macedonia

The fund is approved in Republic of North Macedonia and is regulated by the Security and Exchange Commission. The Fund is approved with Decision by SEC no. UP1 08-37 dated 28.02.2017. The expressed key information for the investors is accurate on 31.3.2023.

## Objectives and Investment Policy

The Fund aims to replicate the Macedonian stock exchange index MBI 10. This means that equity securities of domestic issuers have the largest share in the Fund assets, i.e. the Fund exposure is entirely towards the domestic capital market. To achieve the objective, the Fund will use a passive investment strategy. The Company will make appropriate adjustment of the exposure to individual issuers that are part of MBI 10 in the event of a change in the structure of MBI 10 as a result of the periodic index revision by the Macedonian Stock Exchange.

The Company shall invest the Fund assets in the following instruments:

- **Asset Class A** (min. 90% - max. 100%) investments in stocks by issuers from Republic of Macedonia that are part of Macedonian stock exchange index MBI 10;
- **Asset Class B** (min. 0% - max. 10%) investments in government fixed income securities issued by the Republic of Macedonia investments; and
- **Asset Class C** (min. 0% - max. 10%) investments in deposits with authorized banks in Republic of Macedonia with a maturity of less than a year and investments in open-end investment funds that have the lowest risk level, that invest exclusively in deposits and fixed income securities given that they do not charge management fees higher than 1% of the fund net asset value.

The income from instruments in which Fund assets are invested, such as capital gains, dividends, foreign exchange gains, and interest income, will not be distributed to the owners of shares; but they will be automatically reinvested in order to increase the price of the Fund shares. The Fund investment strategy and the financial instruments selection suggest investment in medium term with pre-defined term of investment, that is, this Fund is intended for investors who want to invest their assets for at least 1 year.

## Risk and Success Profile

The synthetic risk indicator indicates a high level of risk that is characteristic for this type of funds. Such result is primarily due to the continuous upward trend of the MBI 10 index in the past period and the increased volatility, especially in March 2020 and February 2022.

Low risk				High risk		
<Low proceeds				High proceeds>		
1	2	3	4	5	6	7

The following risks may have significant impact to the proceeds:

- **Credit risk** – risk that the issuer of security, will not be able to meet its obligations, in time and/or in full;
- **Liquidity risk** – risk that the Fund will have difficulties for finding adequate amount of cash to meet its obligations arising from withdrawal of shares in the Fund as a result of inability to sell financial instruments fast at the price close to their fair value;
- **Counterparty risk** – risk that the entity with which the Company, on behalf of the Fund, concludes transactions in the financial markets, will not be able to meet its obligations, in time and/or in full.

The funds for buyout of shares are paid to the investor's transaction account upon submitted Request until 14:00 within the working day for payment the next working day. The prices for sale of new shares or buyout of the existing ones are calculated every working day until 16:00 and are published on the Company's website. The historical data used for the calculation of the synthetic indicator should not be considered as a reliable indicator of the future risk profile of the Fund. The category of risk and success profile is not a guarantee that they will remain unchanged, i.e. the categorization of the Fund may change over time. The lowest category does not mean that the investing is risk-free.

## Costs

### One-time costs that occur before or after your investment

<b>Entry fee</b>	1,5%
<b>Exit fee</b>	1,0%

Entry and exit fees are always expressed in the highest amount, i.e. in certain situations the investor may pay a lower amount. The entry fee depends on the type of payment (one-time or scheduled payments), as well as the amount of funds stated in the Request for purchase of shares. For other types of payments, the exit fee is not charged if a year has passed from the moment of investment.

### Costs to the Fund during the year

<b>Current fees</b>	0,3193%
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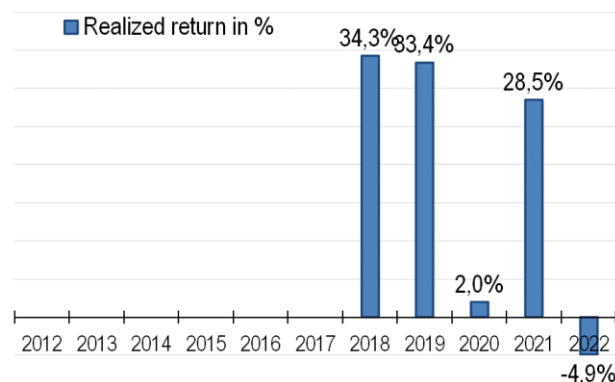
*Fund costs in certain special circumstances*

**Operating fees**

None

The investor can find out the real amount of entry and exit fees from the investment advisor or investment agent. The costs borne by the investor are used to cover the costs of the day-to-day operations of the Fund, including the costs of marketing and distribution, and these costs may reduce the potential growth of the investments. More detailed information on costs, including operating fees and how they are calculated, is available in Part I) point 6 of the Fund Prospectus.

**Historical Proceeds**



The fund was established on April 1, 2017, with an initial price of 100 MKD per share. The minimum investment amount is 1,000 MKD. Proceeds are calculated in domestic currency. The share price is shown since inception on a net basis, after calculating all fees and expenses. The data on the realized profit in % is presented for the whole calendar year. Past returns are for informational purposes only and do not represent indication of possible returns in the future. Data for all categories is expressed as % of NAV.

**10 largest investments**

**Currency exposure**

**Asset Class**

Komercijalna banka AD Skopje	20,59%	MKD	100,26%	Stocks	90,09%
Alkaloid AD Skopje	18,81%			Term deposit	8,28%
Makpetrol AD Skopje	16,88%			Fund shares	1,58%
Granit AD Skopje	8,68%			Cash, in MKD	0,31%
NLB banka AD Skopje	8,58%			Receivables	0,00%
Makedonski Telekom AD Skopje	4,80%				
Deposit, Stopanska banka AD Bitola	4,37%				
Deposit, Capital banka AD Skopje	3,92%				
Makedonijaturist AD Skopje	3,80%				
Stopanska banka AD Skopje	3,72%				

**Geographical exposure**

**Sectoral exposure**

Macedonia	100,26%	Banking	45,71%
		Pharmacy	18,81%
		Energy	16,88%
		Construction	8,68%
		Telecommunication	4,80%
		Leisure and hospitality	3,80%
		Investment funds	1,58%

**Other Data**

Net asset value	893.414.378,09 MKD	Average monthly yield (last 12m.)	-0,1644%
Share price	245,6666 MKD	Average monthly yield (last 24m.)	0,8419%
Return since inception	145,67%	Average monthly yield (last 60m.)	1,2506%
Standard deviation	15,7821%		

**Practical Information**

Custody bank of the Fund is Komercijalna banka AD Skopje.

Additional information about the Fund, a free copy of the prospectus and the last semi-annual and annual report, published in Macedonian, as well as other practical information, including information on the latest share prices, can be obtained at the Company's headquarters or downloaded from its website.

Tax regulations can affect the personal tax position of investors.

KB Publikum invest AD Skopje is responsible for the authenticity, completeness and accuracy of the data contained in the document with key information and may be considered responsible only if some parts of the document are misleading, inaccurate, or inconsistent with the Prospectus of the Fund.

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